

Port Strategy  
Record 2012 for the Port of Baltimore  
01 Mar 2013

#### Cargo Business News

##### Record 2012 cargo volume at Port of Baltimore

Overall cargo volume reached an all time high at the Port of Baltimore, which led the nation for handling autos and roll on/roll off cargo, according to a port statement.

The port's marine terminals moved 652,000 vehicles last year, surging 18 percent year over year. Roll on/roll off cargo, comprised of farm and construction machinery, increased 16 percent to 1.09 million tons. General cargo at the public terminals was 9.59 million tons, an increase of eight percent over 2011.

"The Port has successfully withstood a challenging economy and has outperformed many other major U.S. ports thanks to shrewd infrastructure investments, unique job-creating business partnerships, and long-term contracts with major international shipping companies," said Governor Martin O'Malley. "Now with a new tentative national labor contract, a new 50-foot deep container berth with four supersized cranes, and healthy overall business growth, the future of the Port of Baltimore has never looked brighter."

##### Port of Baltimore

The Port of Baltimore has announced that it was a record year in 2012 for its public marine terminals, handling more autos and machinery than any other US port.

Key target commodities, autos, containers and ro-ro cargo all saw their best years at the port, despite the global economic recession. The port handled 652,000 cars in 2012, up 18% from 2011, and 1.09m tonnes of ro-ro cargo, up 16% from 2011. The port's general cargo also reached an all time high with 9.59m tonnes, up 8% from 2011.

The total value of the 2012 cargo was a record US\$54bn, which placed Baltimore ninth nationally for dollar value of foreign cargo.

Martin O'Malley, Governor of Maryland, said: "The Port has successfully withstood a challenging economy and has outperformed many other major US ports thanks to shrewd infrastructure investments, unique job-creating business partnerships, and long term contracts with major international shipping companies."

He added: "Now with a new tentative national labour contract, a new 50ft deep container berth with four supersized cranes, and healthy overall business growth, the future of the Port of Baltimore has never looked brighter. This is excellent news for the more than 14,000 men and women who depend on the port to support their families."

Container records also rose by 7% from 2011, to 6.29m tonnes, while coal rose 2% from 2011, to 19.6m tonnes.

In total, the Port of Baltimore's public and private marine terminals saw 36.8m tonnes of cargo cross their docks last year.

#### BALTIMORE SUN

Port of Baltimore led nation in two cargo categories in 2012, officials say

By Candy Thomson

8:00 p.m. EST, February 27, 2013

The Port of Baltimore led the nation in vehicle and roll on/roll off traffic in 2012 and surpassed previous marks for general cargo handling, state officials announced Wednesday.

The port's public and private terminals moved 652,000 vehicles last year, up 18 percent from 2011. Roll on/roll off cargo, consisting of farm and construction machinery, was up 16 percent to 1.09 million tons. General cargo at the public terminals was 9.59 million tons, an increase of eight percent over 2011 and beating the old mark of 8.96 million tons set in 2008.

In a statement, Gov. Martin O'Malley praised the port's productivity and said the port's future "has never looked brighter."

"The port has successfully withstood a challenging economy and has outperformed many other major U.S. ports thanks to shrewd infrastructure investments, unique job-creating business partnerships, and long-term contracts with major international shipping companies," O'Malley said.

Combined, the port's public and private marine terminals reported 36.8 million tons of cargo crossed their docks last year, with a total dollar value of \$54 billion. That amount was a record and placed Baltimore ninth nationally for dollar value of foreign cargo.

#### CBS LOCAL

2012 A Record Year For Port Of Baltimore

February 27, 2013 1:07 PM

BALTIMORE (WJZ) — A record year for the city's seaport.

The Port of Baltimore handled more cars and machinery in 2012 than any other U.S. port.

In total, the port's public and private marine terminals saw 36.8 million tons of cargo cross their docks last year. That's up nearly 20 percent from 2011.

The total dollar value of that cargo was a record \$54 billion.

"The Port has successfully withstood a challenging economy and has outperformed many other major U.S. ports thanks to shrewd infrastructure investments, unique job-creating business partnerships, and long-term contracts with major international shipping companies," said Governor O'Malley.

“The future of the Port of Baltimore has never looked brighter,” he continued. “This is excellent news for the more than 14,000 men and women who depend on the port to support their families.”

Overall, Baltimore is ranked ninth for the total dollar value of cargo and 11th for cargo tonnage.

#### BALTIMORE BUSINESS JOURNAL

Port of Baltimore public terminals post record year for cargo in 2012

Ryan Sharrow

February 27, 2013

The Port of Baltimore’s public marine terminals reported a record year in 2012, driven by strong automotive numbers and shipments of heavy machinery.

The port’s public terminals saw 9.59 million tons of cargo cross their docks last year, up from 8.88 million in 2011, the Maryland Port Administration reported Wednesday. The previous record was 8.96 million tons in 2008.

In all, the Port of Baltimore’s state-owned public terminals saw container business rise 7 percent to 6.29 million tons, up from 5.83 million tons in 2011.

The port’s public and private terminals in 2012 handled a record 652,000 cars — the highest among all U.S. ports and up 18 percent from the year before.

Roll on/roll off equipment (farm and construction machinery) at public terminals rose to 1.09 million tons — the highest among all U.S. ports and up 16 percent from 2011. The previous record was 969,272 tons in 2008.

Coal at the private terminals rose 2 percent to 19.6 million tons, surpassing the previous record of 19.2 million tons in 2011.

The total dollar value of amount of cargo at public and private terminals was a record \$54 billion in 2011, placing Baltimore ninth nationally for dollar value of foreign cargo.

#### DUNDALK PATCH

2012 a Record Year for Port of Baltimore

The port's public marine terminals set records in the number of automobiles, shipping containers and roll-on/roll-off cargo.

By Marge Neal

February 27, 2013

The Port of Baltimore's public marine terminals enjoyed a record-setting year in 2012, with dock workers handling their highest numbers ever in automobiles, shipping containers and roll-on/roll-off cargo (farm and construction machinery and equipment), according to a statement issued by port authorities.

In addition to setting local records, the port's numbers in autos and roll-on/roll-off cargo were tops among the nation's ports.

Overall general cargo handled also reached an all-time high, port officials said. In total, the port's public and private marine terminals handled 36.8 million tons of cargo last year. The total value of that cargo—\$54 billion—placed the Baltimore port ninth nationally for dollar value of foreign cargo handled, officials said.

"The Port of Baltimore continues to prove that it is one of the most productive seaports in the U.S.," Gov. Martin O'Malley said in the statement. "The Port has successfully withstood a challenging economy and has outperformed many other major U.S. ports thanks to shrewd infrastructure investments, unique job-creating business partnerships, and long-term contracts with major international shipping companies."

A tentative national labor contract, a new 50-foot deep container berth with four super-sized cranes and healthy overall business growth positions the Port of Baltimore for an even brighter future, according to O'Malley.

Records established at the Port of Baltimore in 2012:

- Autos (public and private terminals): 652,000 cars (Highest among all U.S. ports and up 18 percent from 2011) The previous record was 551,000 cars in 2011.
- Roll On/Roll Off (farm and construction machinery—public terminals): 1.09 million tons (Highest among all U.S. ports and up 16 percent from 2011). The previous record was 969,272 tons in 2008.
- General Cargo (public terminals): 9.59 million tons (up eight percent from 2011). The previous record was 8.96 million tons in 2008.
- Containers (public terminals): 6.29 million tons (up seven percent in 2011). The previous record was 5.83 million tons in 2011.
- Coal (private terminals): 19.6 million tons of exported coal (up 2 percent from 2011). The previous record was 19.2 million tons in 2011.

The Baltimore port is ranked at the top of 360 U.S. ports for handling autos and light trucks, farm and construction machinery, imported forest products, imported sugar and imported aluminum and imported gypsum, according to the statement.

Baltimore ranks second in the U.S. for exported coal and imported iron ore. Overall, the local port is ranked ninth for the total dollar value of cargo and 11th for cargo tonnage.

Business at the Port of Baltimore generates about 14,630 direct jobs, while about 108,000 jobs in Maryland are linked to port activities, according to the statement. The port is responsible for \$3 billion in personal wages and salary and more than \$300 million in state and local taxes.

DUNDALK EAGLE

New "super" cranes begin work at Port of Baltimore

by Nicole Rodman

Wednesday, 27 February 2013 15:56

Cranes part of multi-year expansion plan

Following their much-heralded arrival last June, four new supersized container cranes are now up and running at the Port of Baltimore.

The Super Post-Panamax cranes were delivered to the port by the Chinese ship Zhen-Hua 13.

Following several months of assembly and testing, the cranes began work at the end of January.

According to Mark Montgomery, president and CEO of Ports America Cheasapeake (which ordered and operates the cranes for the Port of Baltimore), the process of getting the cranes operational began with the delicate task of unloading the cranes from the Zhen-Hua 13.

Following what Montgomery called the “most delicate and concerning” part of the operation, the cranes were put into position and assembled by the manufacturers, under the supervision of Ports America personnel.

Once assembled, the cranes were tested and put through preliminary exercises to ensure that they were functioning properly.

Next, an inspection by the federal Occupational Safety and Health Administration (OSHA) was conducted to ensure the safety of the cranes.

Once OSHA cleared the cranes for operation, they were put through their paces with a 30-hour endurance test.

Finally, as Montgomery explained in an interview on Monday, port longshoremen were trained to operate the cranes and the machinery was put into operation.

The entire process, from arrival to operational status, took about six months.

Now that the cranes are up and running, they represent a huge leap forward for operations at the Port of Baltimore.

At 400 feet tall, the new cranes are significantly larger than the port’s older cranes, with the ability to handle far more cargo.

While the older cranes could handle 37 containers per hour, the new larger cranes can move 50 containers an hour.

The 1,150-ton electric cranes are able to reach 22 container widths across a ship, allowing the port to handle larger ships than it could with the older cranes.

The new Super Post-Panamax cranes are the last part of a multi-year expansion project designed to allow the Port of Baltimore to handle the new class of Super Post-Panamax ships able to carry three times more cargo than traditional ships.

In addition to the four \$40 million cranes, Ports America Cheasapeake has also added a new 50-foot berth and dredged 50 feet down to create room for the new larger ships to approach and dock.

These improvements are in anticipation of the completion of the Panama Canal expansion project, set to be finished by 2015.

With the assembly of the Super Post-Panamax cranes, Baltimore is the second East Coast port with the capability to handle the new larger superships.

With the addition of the new cranes, the Port of Baltimore has a valuable competitive edge over other East Coast ports.

As Montgomery explained, while the Panama Canal expansion will not be completed until 2015, the operators of the Super Post-Panamax ships are already planning which ports they will want to ship goods to.

With its renovations complete, the Port of Baltimore is in an ideal position to make deals with many of these shipping lines.

Meanwhile, other large ports along the East Coast, such as those in New York and New Jersey, are still struggling to raise the funds needed to complete expansion projects of their own.

Just a few years ago, the Port of Baltimore was in a similar spot, unable to afford the expansions necessary to accommodate the larger ships.

Thanks to a 50-year agreement between the Maryland Port Administration and Ports America Chesapeake in 2010, the project was able to go forward.

Under the terms of the \$1.3 billion partnership, Ports America handles daily operations at the Seagirt Marine Terminal.

As per the agreement, Ports America agreed to build the 50-foot berth and purchase the cranes.

While the agreement has allowed the port to upgrade its facilities, it also means more revenue for the state.

Under the agreement, the state receives a payment of \$15 annually for each container handled beyond 500,000 containers.

Over the course of the 50-year contract, this could translate to \$750 million in revenue for the state, which is good news both for the state and the local economy right here in Dundalk.

#### JOURNAL OF COMMERCE

Baltimore Sets Cargo-Handling Record

JOC Staff | Feb 28, 2013 2:01PM EST

Maryland's Gov. Martin O'Malley reported that the Port of Baltimore's public and private marine terminals handled a record 36.8 million tons of cargo in 2012, valued at an all-time high of \$54 million.

The port's public terminals moved 6.29 million tons of container cargo in 2012, up 7 percent from the previous record of 5.83 million tons in 2011.

In total, the public terminals handled 9.59 million tons of general cargo in 2012, increasing 8 percent from 2011.

#### BALTIMORE MAGAZINE

Handling It: Record Year for Port of Baltimore

By Ron Cassie

February 28, 2013

The public marine terminals at the Port of Baltimore, long the city's economic engine, posted a record handling year in 2012 in targeted commodities, including automobiles, containers, and farm and construction machinery. The port supports about 14,000 direct jobs.

The number of automobiles and roll on/roll cargo (farm and construction machinery) handled at the port were the highest amounts in the U.S, according to a press release from the Maryland Port Administration (MPA).

Baltimore magazine wrote about history of the Port of Baltimore and its economic turnaround in August 2012.

"In total, the port's public and private marine terminals saw 36.8 million tons of cargo cross their docks last year. The total dollar value of that amount of cargo was a record \$54 billion, which placed Baltimore ninth nationally for dollar value of foreign cargo," the MPA said.

"Now with a new tentative national labor contract, a new 50-foot deep container berth with four supersized cranes, and healthy overall business growth, the future of the Port of Baltimore has never looked brighter," said Gov. Martin O'Malley in a statement accompanying the report.

From the MPA:

#### RECORDS ESTABLISHED AT THE PORT OF BALTIMORE IN 2012:

- Autos (public and private terminals):  
652,000 cars (Highest among all U.S. ports and up 18 percent from 2011)  
The previous record was 551,000 cars in 2011.
- Roll On/Roll Off (farm and construction machinery—public terminals):  
1.09 million tons (Highest among all U.S. ports and up 16 percent from 2011)  
The previous record was 969,272 tons in 2008.
- General Cargo (public terminals):  
9.59 million tons (up eight percent from 2011)  
The previous record was 8.96 million tons in 2008.
- Containers (public terminals):  
6.29 million tons (up seven percent in 2011)  
The previous record was 5.83 million tons in 2011.
- Coal (private terminals):  
19.6 million tons of exported coal (up 2 percent from 2011).  
The previous record was 19.2 million tons in 2011.

CITY BIZ LIST

## Port of Baltimore Public Terminals See Record Cargo in 2012

February 28, 2013

Shipments of heavy machinery and automobiles helped the Port of Baltimore set a record in 2012. 9.59 million tons of cargo passed through the Port of Baltimore last year, up from 8.88 million tons in 2011. The previous record was 8.96 million tons in 2008.

The Port of Baltimore hopes to see another increase in cargo once the Panama Canal expansion is completed and again when the intermodal facility is completed.

EWALSTREETER.COM

Port of Baltimore public terminals post record year for cargo in 2012  
February 28, 2013

The Port of Baltimore's public marine terminals reported a record year in 2012, driven by strong automotive numbers and shipments of heavy machinery.

The port's public terminals saw 9.59 million tons of cargo cross their docks last year, up from 8.88 million in 2011, the Maryland Port Administration reported Wednesday. The previous record was 8.96 million tons in 2008.

In all, the Port of Baltimore's state-owned public terminals saw container business rise 7 percent to 6.29 million tons, up from 5.83 million tons in 2011.

The port's public and private terminals in 2012 handled a record 652,000 cars — the highest among all U.S. ports and up 18 percent from the year before.

Roll on/roll off equipment (farm and construction machinery) at public terminals rose to 1.09 million tons — the highest among all U.S. ports and up 16 percent from 2011. The previous record was 969,272 tons in 2008.

Coal at the private terminals rose 2 percent to 19.6 million tons, surpassing the previous record of 19.2 million tons in 2011.

The total dollar value of amount of cargo at public and private terminals was a record \$54 billion in 2011, placing Baltimore ninth nationally for dollar value of foreign cargo.

MYUPPERCHESAPEAKE.COM

Port of Baltimore in 2012 handled more autos, machinery than any other U.S. port  
February 28, 2013

It was a record year in 2012 for the public marine terminals at the Port of Baltimore, officials said Wednesday.

Key targeted commodities autos, containers, and roll on/roll off (farm and construction machinery) all saw their best years as the Port continued to rebound from the economic recession. Autos and roll on/roll off were the highest amounts in the U.S. In addition to the individual commodities, overall general cargo also reached an all-time high.



In total, the port's public and private marine terminals saw 36.8 million tons of cargo cross their docks last year. The total dollar value of that amount of cargo was a record \$54 billion which placed Baltimore ninth nationally for dollar value of foreign cargo.

"The Port of Baltimore continues to prove that it is one of the most productive seaports in the U.S.," said Gov. Martin O'Malley. "The Port has successfully withstood a challenging economy and has outperformed many other major U.S. ports thanks to shrewd infrastructure investments, unique job-creating business partnerships, and long-term contracts with major international shipping companies.

"Now with a new tentative national labor contract, a new 50-foot deep container berth with four supersized cranes, and healthy overall business growth, the future of the Port of Baltimore has never looked brighter. This is excellent news for the more than 14,000 men and women who depend on the port to support their families."

#### RECORDS ESTABLISHED AT THE PORT OF BALTIMORE IN 2012

Autos (public and private terminals): 652,000 cars (Highest among all U.S. ports and up 18 percent from 2011)

The previous record was 551,000 cars in 2011.

Roll On/Roll Off (farm and construction machinery — public terminals): 1.09 million tons (Highest among all U.S. ports and up 16 percent from 2011)

The previous record was 969,272 tons in 2008.

General Cargo (public terminals): 9.59 million tons (up eight percent from 2011)

The previous record was 8.96 million tons in 2008.

Containers (public terminals): 6.29 million tons (up seven percent in 2011)

The previous record was 5.83 million tons in 2011.

Coal (private terminals): 19.6 million tons of exported coal (up 2 percent from 2011).

The previous record was 19.2 million tons in 2011.

The Port of Baltimore is ranked as the top port among 360 U.S. ports for handling autos and light trucks, farm and construction machinery, imported forest products, imported sugar, imported aluminum and imported gypsum. Baltimore ranks second in the U.S. for exported coal, and imported iron ore. Overall Baltimore is ranked ninth for the total dollar value of cargo and 11th for cargo tonnage.

Business at the Port of Baltimore generates about 14,630 direct jobs, while about 108,000 jobs in Maryland are linked to port activities. The Port is responsible for \$3 billion in personal wages and salary and more than \$300 million in state and local taxes.